



Drake & Scull International PJSC Investor Fact Sheet

Founded

1964, Bristol, United Kingdom

1966, Abu Dhabi, United Arab Emirates

1976, Dubai, United Arab Emirates

History

Arthur Scull & Bernard Drake merged their plumbing and electrical companies to found Drake & Scull in 1964.

Middle East Offices

United Arab Emirates

- Dubai
- Abu Dhabi
- Sharjah

Projects

United Arab Emirates (Abu Dhabi, Dubai, Sharjah)

Kingdom of Saudi Arabia (Riyadh & Jeddah)

Bahrain (Manama)

Sudan (Khartoum)

Services

Mechanical, Electrical & Plumbing (MEP)

Established in 1966

- Distribution systems for electrical power
- Lighting systems
- Low-voltage systems heating, ventilation, AC, refrigeration, district cooling
- Plumbing, process and high purity piping systems

Infrastructure, Water & Power (IWP)

Established in 2006

- Design & build projects in
 - District cooling
 - Sewage treatment
 - Water treatment
- Infrastructure work
- Telecommunication

Civil Engineering

Established in 2007 by acquiring 80% of Gulf Technical Construction Company LLC (GTCC)

- Cabling/Piping (reticulation)
- Design & build turnkey projects involving district cooling, sewage treatment and water treatment

- Operation & maintenance of projects
- Independent execution of low & high rise buildings.

Mission Statement

To provide excellence in construction services by constantly meeting the clients' requirements of time cost and quality, while maintaining a clean and safe work environment, through continuous product and process innovation, improvement and training.

Values

Enhancing Shareholder Value

We are strongly committed to meeting the expectations of our shareholders and founding members. Our goal is to ensure to remain profitable, generate superior returns by satisfying our customers and increasing shareholder value.

Leadership

We embrace and foster leadership in every aspect of our business, from innovation and learning, to management and customer satisfaction, to employee and skills development.

Quality, Health & Safety, Environmental Protection

We realize that high standards of Health & Safety and Environmental protection are integral elements of efficient business management objectives and contribute to the operational efficiency and overall company profitability. Our integrated Quality, Health & Safety, and Environment (QHSE) management systems are independently assessed and registered to ISO 9001:2000 certifications. We have a dedicated corporate QHSE Manager as well as Quality Managers across all divisions and subsidiaries dedicated to supporting and continuously improving the effectiveness of these systems.

People

We recognize that our people are the foundation of our business. We are determined to maintain a business environment that attracts, motivates, and fosters individual development and encourages cooperative efforts at every level and across all activities in the company. We create and implement a succession/career progression planning program that clearly articulates corporate expectations and charts a course for employee development.



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IPO and Financial: Facts & Figures

DSI IPO, in July 2008, was oversubscribed by 101 times bringing in around 45,600 subscribers who invested funds of approximately AED 124 billion. According to a report by E&Y, DSI IPO was among the top 20 global IPOs by funds raised in Q3 2008.

Drake & Scull International PJSC was listed on March 16, 2009 at a price of AED 1 per share on the Dubai Financial Market

	UAE(Million)	US(Million)
Income Statement		
Revenues	488	133
Net Profit	78	21
Balance Sheet		
Total Assets	3,412	930
Total Equities	2,328	634
Total Liabilities	1,084	295
Liquidity (Cash)	1,196	326
Gearing (Total Debt/Equity)	0.08	0.08
Key Indicators		
ROAA	9%	9%
ROAE	14%	14%
Stock Price as of 31.03	0.66	0.18
Book Value as of 31.03	1,498	408
# Shares Outstanding	2,178	2,178
Book Value per Share	0.69	0.19
PBV	0.96	0.96
Earnings Per Share (EPS)	0.04	0.01
PE	4.6	4.6

	UAE(Million)	US(Million)
Stock Price		
Trading History		
Listing Day	16.03.09	
Authorized Capital	2,177,777,778	593,399,940
Par Value per share	1.00	0.27
52 week high	0.85	0.23
52 week low	0.64	0.17
Total # of Trades	45,854	
Total Trade volume	3,595	
Total Trade Value	2,724	742
Avg # of trades	997	
Avg Trade Volume	78	
Avg Trade Value	59	16
Ownership Structure (As of 18.05)		
UAE Nationals	72.14%	
GCC	5.43%	0.01
Arab	18.23%	4.6
Foreigners	4.20%	
Total	100%	
Foreign Ownership Limit		
Index Membership	40%	

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